

Evan Fass, Esq.

20 Barker Drive ■ New York, NY 10021
(212) 222.2222 Email: Efass@sample.com

COMPLIANCE OFFICER | SENIOR CORPORATE COUNSEL

New Jersey and New York Bar Admission

Senior level attorney with unique blend of consultative and in-house counsel/compliance experience. Established notoriety as Corporate Integrity Expert within pharmaceutical/biotech firms. Strong working knowledge of industry laws and regulations including Anti-kickback Laws, Product Liability, False Claim Acts, FDA and CMS Rules/Regulations. Accomplished in writing policies/procedures, corporate codes of conduct and clearly communicating same to all levels of personnel. Adept at instituting corporate compliance programs, identifying risk areas and gaining key stakeholders' alliance to achieve a favorable end product. Exceptional interpersonal skills with a natural ability to build rapport and establish trust with clients, management and co-workers. Recognized expertise in:

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|--------------------------------|----------------------------|-----------------------------------|
| ▪ Regulatory Compliance | ▪ Change Management | ▪ Presentations |
| ▪ OIG Compliance | ▪ Streamlining/Engineering | ▪ Compliance Training |
| ▪ Proposal Development | ▪ Staff Management | ▪ Policy/Procedure Development |
| ▪ Communication Skills | ▪ Staff Development | ▪ Policy/Procedure Implementation |
| ▪ Advertising/Promotion Review | ▪ Internal Investigations | |

CAREER HISTORY

Contract Attorney

2009 to Present

Successfully procured several consulting assignments for start up and established pharmaceutical clients.

- Rewrite policies/procedures and reengineering processes.
- Establish Corporate Compliance Program, Code of Ethics and conduct compliance training for sales force.
- Assess and identify client needs and provide sound and efficient problem resolution.
- Ensure that projects are delivered expeditiously and under budget.
- Engage clients with notable expertise, establishing rapport and earning trust.
- Clearly communicate project goals, objectives and strategies to all levels of personnel including researchers, sales/marketing, non-lawyers, support and management.
- Mentor variety of staff members to develop confidence, improve problem-resolution skills and to propel career advancement.

PREMIER MANAGEMENT PARTNERS, New York, NY

2007 to 2009

Premier Management Partners is a management-consulting firm helping life sciences companies with their compliance, finance, sales and marketing processes. Premier Management Partners offers a suite of services that specifically target the compliance risks confronting the Pharmaceutical industry.

Healthcare Compliance Manager

Recruited by Premiere for subject matter expertise in Corporate Compliance, servicing small and large Pharma, Biotech and Medical Devices companies. Provided interpretation, management consulting and advise in areas related to medical education grants, state law requirements and advertising/promotional review.

- Operated as Ad-hoc Compliance Officer at small company.
- Integral part of consulting team challenged to identify project scope, resources for clients and consultants, deliver presentations under attorney client privilege to direct client and senior management, communicate to senior management findings and recommend course of action.
- Collaborated with clients to assess direction, establish vision and implement action plan towards change. Developed compliance tools, code of ethics and branded corporate compliance programs.

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NOVARTIS CORPORATION, Englewood, NJ

2004 to 2007

Novartis discovers, develops, manufactures, and sells pharmaceuticals worldwide. It operates in three segments: Human Prescription Pharmaceuticals, Animal Health, and Consumer Health Care.

Director, Compliance

Manager, Compliance

Recruited by Novartis to establish compliance department and implement corporate integrity agreement (CIA), reporting to the VP of Compliance. Responsibilities increased to support US sales and marketing teams and further acknowledged for exemplary performance with promotion, supporting business heads (Corporate Medical Directors) globally.

- Implemented first year corporate integrity agreements and IRO (Internal Review Organization) without findings and diligently filed annual report.
- Worked in tandem with senior management to brand company corporate compliance program.
- Reviewed and approved final promotional materials prior to FDA submission, ensuring accuracy and content propriety.
- Advised and aided Medical Directors in the development of medical plans, quantifying research, publications, medical education grants, pharmacoeconomics, Phase IV trials and contracts.
- Served on Direct to Consumer Advertising Review Committee to assess palpability of potential advertisements to consumers. Reviewed storyboards, provided input and recommendations to Advertising department.
- Reviewed, updated and negotiated speaker and consulting agreements.
- Delivered required training programs by developing/conducting live training, creating online training programs, creating CD-ROM and collaborating with Software Company to launch training.

SMITH AND JOHNSON, Florham Park, NJ

Smith and Johnson is one of the leading healthcare professional services organizations providing assurance, advisory and tax services to Health Industries leaders. Smith and Johnson works with organizations that represent the healthcare delivery spectrum: integrated delivery systems, hospitals, payer and managed care organizations, pharmaceutical and health science companies, government, policymakers, and professional associations.

Senior Associate, Healthcare Consulting Group

An integral member of cross-functional team reporting to Partners within Healthcare Consulting Group during government investigation. Served as advisor to clients during investigation process and liaised with government representatives.

- Assisted process by identifying gaps, recommending corrective action and implementing corrective action plan.
- Investigated Sales and Marketing practices including on/off label requests for information.
- Gathered market research regarding perception of company during investigation by proactively surveying all sales and marketing personnel.
- Assessed need and developed strategy to ensure sales force awareness of regulatory environment/compliance and presented recommendations to senior management.

EDUCATION, AWARDS AND RECOGNITION

Juris Doctor, Law School, **New York University**, New York, NY

Master of Public Policy, **Cornell University**, Ithaca, NY

Bachelor of Arts, Social Science, **Monmouth University**, Long Branch, NJ

Awards and Recognition:

Appellate Advocacy, *Best Oralist* | Eugene Grossman Moot Court Competition, *Participant* | *Centennial Scholarship*.